



The Southwest Business & Construction Credit Conference

Thursday & Friday, April 5th & 6th, 2018.

Lien, bond and notice information will be presented by attorneys practicing in these states:

- Arizona
- California
- Nevada
- Utah
- Colorado
- New Mexico
- Texas
- Idaho
- Wyoming
- Montana
- Oregon
- North Dakota
- Washington

PLUS

- ***Experts in Collections, Lien, Bonds and Notice Issues for all 50 States***

Business credit topics include:

- UCC & Secured Transactions
- Financial Statements
- Bankruptcy reclamation & preference defenses
- Effective collection methods & techniques
- Credit application basics
- Collecting from bankrupt or insolvent customers
- A conversation with the Registrar of Contractors
- Business Ethics
- Leadership & Conflict Resolution
- Pay When/If Paid
- And more.....

Presented by Southwest Business Credit Services

Now in its 18th year, this is the premier educational event in the Southwest for business credit managers in all industries, and for those who supply construction materials, labor or lend money for construction projects of any kind. Among the highlights are:

- *Over 30 information-packed sessions.*
- *Lien, bond and construction law sessions covering all Western States. We bring the experts to you.*
- *Vendor's Exposition featuring new services and products of interest to credit professionals.*

The Sheraton Phoenix Airport Hotel & Conference Center

1600 South 52nd Street, Tempe, Arizona 85281

480-967-6600 *Click here for [hotel](#) Information*

Registration both days begins at 8:00 am. Refreshments at registration times as well as lunch both days, and all conference materials are provided at no additional cost.

Who should attend:

Credit managers, controllers, CFO's, attorneys, business owners, credit analysts, bank lending officers, contractors and collection professionals.

Early Bird discounted tuition is now available ! Register and pay by February 15th at these low rates:



SWBCS Members: \$ 399

Non-Members: \$ 449

Rates after December 31, 2017:

	<u>SWBCS</u>	
	<u>Members</u>	<u>Non-Members</u>
• By February 15th	\$ 419	\$ 469
• After February 15th	\$ 449	\$ 499

(10% discount for 3 or more attendees from same company)

Refer 2 paid non-members and you attend for FREE !!